



Bob Stares RIBA

Professional Profile

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Stares Consulting Ltd. Sawbridgeworth, Hertfordshire

Professional Experience

- ▶ Epping Forest District Council – Trainee Architect 1976 -1984
- ▶ Archer Boxer Architects – Senior Project Architect 1984 – 1988
- ▶ Elsworth Sykes Architects – Associate 1988 – 1994
- ▶ Ruddle Wilkinson Architects – Associate 1994 – 1997
- ▶ Laing Construction – Chief Architect 1997 – 2001
- ▶ Scurr & Partners Architects – Managing Director 2001 – 2010

Bob has been a member of the Institute of Directors since 2001.

Key Achievements

- ▶ Developed new fee paying opportunities with new and existing clients.
- ▶ Oversaw turnover increase by more than 150% over a six year period with increased profit margins.
- ▶ Evaluated the performance of an existing business, made clear thinking recommendations leading to the setting up of a new business in London.
- ▶ Registered the new business with the RIBA as a Chartered Practice.
- ▶ Mentoring senior and junior staff for improved performance.
- ▶ Prepared and implemented detailed business and marketing plans.
- ▶ Designed and implemented a bespoke Business Management System.
- ▶ Designed and implemented a comprehensive Quality Management System.
- ▶ Rebranded a business including the management of a new website and brand image.
- ▶ Set up a board of 7 directors.
- ▶ Managed a Company Buy Out in 2007.

Interests & hobbies

Bob is interested in everything. His eyes wide open attitude and open minded approach means that most things excite him, whether in business or at home. But what really excites him outside of the working environment is riding his Harley Davidson Rocker, Growing Cacti, Listening to music through his hi-end audio system and tinkering with old clocks.